

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MUSCAT 00804 150644Z

17

ACTION NEA-10

INFO OCT-01 EA-06 ISO-00 L-03 EB-07 OFA-01 H-02 INR-07

DLOS-04 PRS-01 CG-00 DOTE-00 SS-15 TRSE-00 FMC-01

AGR-05 /063 W

----- 056036

R 150547Z JUL 75

FM AMEMBASSY MUSCAT

TO SECSTATE WASHDC 1305

INFO USDOC WASHDC

AMEMBASSY BEIRUT

AMEMBASSY WELLINGTON

LIMITED OFFICIAL USE MUSCAT 0804

E.O. 11652: N/A

TAGS: EFIS, BGEN, MU

SUBJECT: OMANGOV AWARDS FISHERIES DEVELOPMENT CONTRACT TO  
NEW ZEALAND FIRM

REF: MUSCAT 860 OF DECEMBER 11, 1974 (NOTAL)

1. THE OMANGOV LAST WEEK SIGNED A \$3.7 MILLION CONTRACT WITH A NEW ZEALAND FIRM, ARAPCO, TO DEVELOP OMAN'S FISHING INDUSTRY. THE CONTRACT CALLS FOR ARAPCO TO PROVIDE THREE SIXTY-FIVE FOOT TRAWLERS, A 3000-TON COLD STORAGE FACILITY (WHICH WOULD ALSO BE USED FOR MEAT AND DAIRY PRODUCTS), A FISH PROCESSING AND PACKAGING PLANT, AND AN ICE PLANT. THE SHORE FACILITIES WOULD BE LOCATED IN THE MUTRAH PORT. ARAPCO HAS BEEN GIVEN A SEPARATE MANAGEMENT CONTRACT, BASED ON A FIXED FEE AND A PERCENTAGE OF THE PROFITS, TO RUN THE TRAWLERS AND THE SHORE FACILITIES.

2. MARDELA INTERNATIONAL, A US FIRM WHICH HAS BEEN UNDER CONTRACT WITH THE OMANGOV SINCE 1971 FOR A MARINE RESOURCES SURVEY (IN ASSOCIATION WITH FMC AND DEL MONTE), WAS EXPECTING

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MUSCAT 00804 150644Z

TO BE AWARDED A FOLLOW-ON CONTRACT AFTER THE SURVEY WAS COMPLETED

LAST SPRING. LOCAL MARDELA REPRESENTATIVE WAS SURPRISED AND DISAPPOINTED BY DECISION OF THE MINISTRY OF AGRICULTURE AND FISHERIES TO AWARD THE CONTRACT TO ANOTHER FIRM. THE ARAPCO CONTRACT IS IDENTICAL WITH THE FIRST STAGES OF A PROPOSAL THAT MARDELA SUBMITTED TO THE OMANGOV IN APRIL 1975, WHICH IS NOT SURPRISING, SINCE ONE OF ARAPCO'S DIRECTORS HAS LONG HAD A CLOSE WORKING RELATIONSHIP WITH MARDELA IN OMAN.

3. MARDELA IS NOW SEEKING TO STAY ON HERE IN AN ADVISORY POSITION WITH THE OMAN DEPARTMENT OF FISHERIES. THE COMPANY HAS PREPARED A FIVE-YEAR PLAN WHICH CALLS FOR SEVERAL MARDELA REPRESENTATIVES TO BE PLACED IN HIGH POSITIONS IN THE DEPARTMENT TO DEAL WITH LAW OF THE SEA AND BUDGETING. IF THE MINISTRY DOES NOT ACCEPT, MARDELA WILL TERMINATE ITS ROLE

HERE WITHIN A MONTH.  
ZWEIFEL

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FISHING INDUSTRY, CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MUSCAT00804  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750243-0799  
**From:** MUSCAT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750755/aaaabxjk.tel  
**Line Count:** 79  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 MUSCAT 860  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 JUL 2003 by ElyME>; APPROVED <23 JUL 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** OMANGOV AWARDS FISHERIES DEVELOPMENT CONTRACT TO NEW ZEALAND FIRM  
**TAGS:** EFIS, BGEN, MU, ARAPCO  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006